

LOWA Spring 2022 Dealer Price List



Item Number	Model Name	Status	First Ship Country		Color	Sizes	2022		
			Date	of Origin			MSRP/MAP Suggested Retail	Dealer Margin	Dealer Wholesale
Mountaineering									
2300627299	Expedition 8000 EVO RD	NC	1/4/22	IT	lime/black	5 - 13 whole	\$1,150.00	40%	\$690.00
2300647299	Expedition 6000 EVO RD	NC	1/4/22	IT	lime/black	5 - 12, 13	\$900.00	40%	\$540.00
2303157299	Alpine Ice GTX	NC	1/4/22	IT	lime/black	5 - 12, 13, 14	\$650.00	40%	\$390.00
2100217299	Alpine Expert GTX	NC	1/4/22	IT	lime/black	7 - 12, 13, 14	\$460.00	40%	\$276.00
2200216976	Alpine Expert GTX Ws	NC	1/4/22	IT	turquoise/ice blue	5.5 - 10.5	\$460.00	40%	\$276.00
2100820353	Alpine SL GTX	NC	1/4/22	IT	flame	7 - 12, 13, 14	\$450.00	40%	\$270.00
2100707253	Alpine EVO GTX	NEW	5/1/22	IT	lime/flame	7 - 12, 13, 14	\$425.00	40%	\$255.00
2100520353	Cevedale EVO GTX	NC	3/1/22	IT	flame	7 - 12, 13, 14	\$360.00	40%	\$216.00
2200520669	Cevedale EVO GTX Ws	NC	3/1/22	IT	turquoise	5.5 - 10.5	\$360.00	40%	\$216.00
2100957253	Cadin II GTX Mid	NEW	3/1/22	IT	lime/flame	7 - 12, 13, 14	\$340.00	40%	\$204.00
2100957935	Cadin II GTX Mid	NEW	3/1/22	IT	anthracite/flame	7 - 12, 13, 14	\$340.00	40%	\$204.00
2200959772	Cadin II GTX Mid Ws	NEW	3/1/22	IT	anthracite/aquamarine	5.5 - 10.5	\$340.00	40%	\$204.00
TREKKING									
2106805599	Tibet GTX	NC	1/4/22	DE	sepia/black	7 - 13, 14	\$400.00	45%	\$220.00
2106845599	Tibet GTX WXL Wide	NC	1/4/22	DE	sepia/black	7 - 13, 14	\$400.00	45%	\$220.00
2606805599	Tibet GTX EXTRA	NC	1/4/22	DE	sepia/black	15, 16	\$410.00	45%	\$225.50
2206809449	Tibet GTX Ws	NC	1/4/22	DE	dark grey/navy	5 - 10.5	\$400.00	45%	\$220.00
2206839449	Tibet GTX Ws S Narrow	NC	1/4/22	DE	dark grey/navy	5 - 10.5	\$400.00	45%	\$220.00
2104224397	Tibet LL	NC	1/4/22	DE	dark brown/slate	7 - 12, 13, 14	\$400.00	45%	\$220.00
2104244397	Tibet LL WXL Wide	NC	1/4/22	DE	dark brown/slate	7 - 12, 13, 14	\$400.00	45%	\$220.00
2604224397	Tibet LL EXTRA	NC	1/4/22	DE	dark brown/slate	15, 16	\$410.00	45%	\$225.50
2204204397	Tibet LL Ws	NC	1/4/22	DE	dark brown/slate	5 - 10.5	\$400.00	45%	\$220.00
2106969974	Ticam II GTX	NC	1/4/22	DE	black/green	7 - 13, 14	\$400.00	45%	\$220.00
2106939974	Ticam II GTX WXL Wide	NC	1/4/22	DE	black/green	7 - 13, 14	\$400.00	45%	\$220.00
2606909974	Ticam II GTX Extra	NC	1/4/22	DE	black/green	15 - 16	\$410.00	45%	\$225.50
2106969720	Ticam II GTX	NC	1/4/22	DE	anthracite/orange	7 - 12, 13, 14	\$400.00	45%	\$220.00
2106270920	Camino EVO GTX	NEW	2/1/22	DE	black/orange	7 - 12, 13, 14, 15, 16	\$335.00	45%	\$184.25
2106277923	Camino EVO GTX	NEW	2/1/22	DE	steel blue/kiwi	7 - 12, 13, 14, 15, 16	\$335.00	45%	\$184.25
2106274527	Camino EVO GTX	NEW	2/1/22	DE	brown/graphite	7 - 13, 14, 15, 16	\$335.00	45%	\$184.25
2106284527	Camino EVO GTX S Narrow	NEW	2/1/22	DE	brown/graphite	7 - 12, 13, 14, 15, 16	\$335.00	45%	\$184.25
2106294527	Camino EVO GTX WXL Wide	NEW	2/1/22	DE	brown/graphite	7 - 12, 13, 14, 15, 16	\$335.00	45%	\$184.25
2104414527	Camino EVO LL	NEW	2/1/22	DE	brown/graphite	7 - 12, 13, 14	\$335.00	45%	\$184.25
2207216951	Mauria EVO GTX Ws	NEW	3/15/22	DE	navy/berry	5 - 10.5	\$335.00	45%	\$184.25
2207219768	Mauria EVO GTX Ws	NEW	3/15/22	DE	anthracite/turquoise	5 - 10.5	\$335.00	45%	\$184.25
2207229768	Mauria Evo GTX Ws Wide	NEW	3/15/22	DE	anthracite/turquoise	5 - 10.5	\$335.00	45%	\$184.25
2106870997	Ranger III GTX	NC	1/4/22	DE	slate	7 - 13, 14	\$330.00	45%	\$181.50
2106880997	Ranger III GTX WXL Wide	NC	1/4/22	DE	slate	7 - 13, 14	\$330.00	45%	\$181.50
2606870997	Ranger III GTX Extra	NC	1/4/22	DE	slate	15, 16	\$340.00	45%	\$187.00
2104020997	Trekker	NC	1/4/22	DE	slate	7 - 12, 13, 14	\$325.00	45%	\$178.75
2604020997	Trekker Extra	NC	1/4/22	DE	slate	15, 16	\$340.00	45%	\$187.00
2206689758	Lady Light GTX	NC	1/4/22	DE	slate/green	5 - 10.5	\$295.00	45%	\$162.25
2206689781	Lady Light GTX	NC	1/4/22	DE	graphite/jade	5 - 10.5	\$295.00	45%	\$162.25
2204609767	Lady Light LL	NC	1/4/22	DE	slate/turquoise	5 - 10.5	\$295.00	45%	\$162.25
2106160920	Baldo GTX	NC	1/4/22	DE	black/orange	7 - 12, 13, 14	\$270.00	45%	\$148.50
2106169746	Baldo GTX	NC	1/4/22	DE	anthracite/olive	7 - 12, 13, 14	\$270.00	45%	\$148.50
2206129743	Badia GTX Ws	NC	1/4/22	DE	anthracite/blue	5 - 10.5	\$270.00	45%	\$148.50
2107609702	LOWA® Explorer II GTX Mid	NEW	3/1/22	DE	anthracite/lime	7 - 12, 13, 14	\$250.00	45%	\$137.50
2107619702	LOWA® Explorer II GTX Mid Wide	NEW	3/1/22	DE	anthracite/lime	7 - 12, 13, 14	\$250.00	45%	\$137.50
2107606910	LOWA® Explorer II GTX Mid	NEW	3/1/22	DE	navy/orange	7 - 12, 13, 14	\$250.00	45%	\$137.50
2207649756	LOWA® Explorer II GTX Mid Ws	NEW	3/1/22	DE	anthracite/berry	5 - 10.5	\$250.00	45%	\$137.50
2207640351	LOWA® Explorer II GTX Mid Ws	NEW	3/1/22	DE	berry	5 - 10.5	\$250.00	45%	\$137.50



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Item Number	Model Name	Status	First Ship Date	Country of Origin	Color	Sizes	2022	Dealer Margin	Dealer Wholesale	
							MSRP/MAP Suggested Retail			
2107629702	LOWA® Explorer II GTX Lo	NEW	3/1/22	DE	anthracite/lime	7 - 12, 13, 14	\$210.00	45%	\$115.50	
2107639702	LOWA® Explorer II GTX Lo Wide	NEW	3/1/22	DE	anthracite/lime	7 - 12, 13, 14	\$210.00	45%	\$115.50	
2107626910	LOWA® Explorer II GTX Lo	NEW	3/1/22	DE	navy/orange	7 - 12, 13, 14	\$210.00	45%	\$115.50	
2207669752	LOWA® Explorer II GTX Lo Ws	NEW	3/1/22	DE	anthracite/mint	5 - 10.5	\$210.00	45%	\$115.50	
2207666945	LOWA® Explorer II GTX Lo Ws	NEW	3/1/22	DE	navy/lilac	5 - 10.5	\$210.00	45%	\$115.50	
2207676945	LOWA® Explorer II GTX Lo Ws Wide	NEW	3/1/22	DE	navy/lilac	5 - 10.5	\$210.00	45%	\$115.50	
2107687935	LOWA® Explorer II Lo	NEW	3/1/22	DE	anthracite/flare	7 - 12, 13, 14	\$190.00	45%	\$104.50	
2107680455	LOWA® Explorer II Lo	NEW	3/1/22	DE	sepia	7 - 12, 13, 14	\$190.00	45%	\$104.50	
2107699356	LOWA® Explorer II Lo Ws	NEW	3/1/22	DE	light grey/denim	5 - 10.5	\$190.00	45%	\$104.50	
ALL TERRAIN COLLECTION										
3109456702	Renegade GTX Mid	NEW	1/4/22	SK	dark blue/lime	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109459948	Renegade GTX Mid	NC	1/4/22	SK	black/olive	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109457898	Renegade GTX Mid	NC	1/4/22	SK	olive/mustard	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109459780	Renegade GTX Mid	NC	1/4/22	SK	anthracite/steel blue	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109450724	Renegade GTX Mid	NC	1/4/22	SK	basil	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109454554	Renegade GTX Mid	NC	1/4/22	SK	sepia/sepia	7.5 - 13, 14, 15, 16	\$245.00	45%	\$134.75	
3109434554	Renegade GTX Mid S Narrow	NC	1/4/22	SK	sepia/sepia	7.5 - 13, 14, 15	\$245.00	45%	\$134.75	
3109684554	Renegade GTX Mid WXL Wide	NC	1/4/22	SK	sepia/sepia	7.5 - 12, 13, 14, 15, 16	\$245.00	45%	\$134.75	
3109450954	Renegade GTX Mid	NEW	2/1/22	SK	dark grey	7.5 - 13, 14, 15	\$245.00	45%	\$134.75	
3109680954	Renegade GTX Mid WXL Wide	NEW	2/1/22	SK	dark grey	7.5 - 12, 13, 14	\$245.00	45%	\$134.75	
3109450998	Renegade GTX Mid	NC	1/4/22	SK	deep black	7.5 - 13, 14, 15, 16	\$245.00	45%	\$134.75	
3109430998	Renegade GTX Mid S Narrow	NC	1/4/22	SK	deep black	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109680998	Renegade GTX Mid WXL Wide	NC	1/4/22	SK	deep black	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109450442	Renegade GTX Mid	NC	1/4/22	SK	espresso	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109680442	Renegade GTX Mid WXL Wide	NC	1/4/22	SK	espresso	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3109450997	Renegade GTX Mid	NC	1/4/22	SK	slate	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3209454747	Renegade GTX Mid Ws	NEW	1/4/22	SK	mahogany/navy	5.5 - 11	\$245.00	45%	\$134.75	
3209456930	Renegade GTX Mid Ws	NEW	1/4/22	SK	navy/grey	5.5 - 11	\$245.00	45%	\$134.75	
3209459972	Renegade GTX Mid Ws	NC	1/4/22	SK	black/ice blue	5.5 - 11	\$245.00	45%	\$134.75	
3209450331	Renegade GTX Mid Ws	NC	1/4/22	SK	cayenne	5.5 - 11	\$245.00	45%	\$134.75	
3209459947	Renegade GTX Mid Ws	NC	1/4/22	SK	black/burgundy	5.5 - 11	\$245.00	45%	\$134.75	
3209459789	Renegade GTX Mid Ws	NC	1/4/22	SK	graphite/rose	5.5 - 11	\$245.00	45%	\$134.75	
3209450436	Renegade GTX Mid Ws	NC	1/4/22	SK	taupe	4.5 - 12	\$245.00	45%	\$134.75	
3209450925	Renegade GTX Mid Ws	NC	1/4/22	SK	stone	4.5 - 12	\$245.00	45%	\$134.75	
3209430925	Renegade GTX Mid Ws S Narrow	NC	1/4/22	SK	stone	5.5 - 11	\$245.00	45%	\$134.75	
3209680925	Renegade GTX Mid Ws WXL Wide	NC	1/4/22	SK	stone	5.5 - 11	\$245.00	45%	\$134.75	
3209450998	Renegade GTX Mid Ws	NC	1/4/22	SK	deep black	5.5 - 11	\$245.00	45%	\$134.75	
3209457937	Renegade GTX Mid Ws	NC	1/4/22	SK	slate/blackberry	5.5 - 11	\$245.00	45%	\$134.75	
3209454251	Renegade GTX Mid Ws	NC	1/4/22	SK	espresso/berry	5.5 - 11	\$245.00	45%	\$134.75	
3209684251	Renegade GTX Mid Ws WXL Wide	NC	1/4/22	SK	espresso/berry	5.5 - 11	\$245.00	45%	\$134.75	
3209454853	Renegade GTX Mid Ws	NC	1/4/22	SK	reed/honey	5.5 - 11	\$245.00	45%	\$134.75	
3209459781	Renegade GTX Mid Ws	NC	1/4/22	SK	graphite/jade	5.5 - 11	\$245.00	45%	\$134.75	
3108450442	Renegade LL Mid	NC	1/4/22	SK	espresso	7.5 - 13, 14, 15	\$245.00	45%	\$134.75	
3108450999	Renegade LL Mid	NC	1/4/22	SK	black	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75	
3208450925	Renegade LL Mid Ws	NC	2/1/22	SK	stone	5.5 - 11	\$245.00	45%	\$134.75	
3109634211	Renegade GTX Lo	NC	1/4/22	SK	espresso/beige	7.5 - 12, 13, 14, 15, 16	\$230.00	45%	\$126.50	
3109664211	Renegade GTX Lo S Narrow	NC	1/4/22	SK	espresso/beige	7.5 - 12, 13, 14, 15	\$230.00	45%	\$126.50	
3109674211	Renegade GTX Lo WXL Wide	NC	1/4/22	SK	espresso/beige	7.5 - 12, 13, 14, 15	\$230.00	45%	\$126.50	
3109639927	Renegade GTX Lo	NC	1/4/22	SK	black/graphite	7.5 - 12, 13, 14, 15, 16	\$230.00	45%	\$126.50	
3109679927	Renegade GTX Lo WXL Wide	NC	1/4/22	SK	black/graphite	7.5 - 12, 13, 14, 15	\$230.00	45%	\$126.50	
3209639781	Renegade GTX Lo Ws	NC	1/4/22	SK	graphite/jade	5.5 - 11	\$230.00	45%	\$126.50	
3107577933	Toro Pro GTX Mid	NEW	3/1/22	SK	slate/sand	7.5 - 12, 13, 14	\$220.00	45%	\$121.00	
3107579730	Toro Pro GTX Mid	NEW	3/1/22	SK	anthracite/grey	7.5 - 12, 13, 14	\$220.00	45%	\$121.00	
3207690718	Toro Pro GTX Mid Ws	NEW	3/1/22	SK	pebble	5.5 - 11	\$220.00	45%	\$121.00	
3207699781	Toro Pro GTX Mid Ws	NEW	3/1/22	SK	graphite/jade	5.5 - 11	\$220.00	45%	\$121.00	
3107587933	Toro Pro LL Mid	NEW	3/1/22	SK	slate/sand	7.5 - 12, 13, 14	\$220.00	45%	\$121.00	
3207500718	Toro Pro LL Mid Ws	NEW	3/1/22	SK	pebble	5.5 - 11	\$220.00	45%	\$121.00	
3109310925	Toro Pro GTX Lo	NEW	4/1/22	SK	stone	7.5 - 12, 13, 14	\$210.00	45%	\$115.50	
3109316130	Toro Pro GTX Lo	NEW	4/1/22	SK	steel blue/grey	7.5 - 12, 13, 14	\$210.00	45%	\$115.50	
3209310718	Toro Pro GTX Lo Ws	NEW	4/1/22	SK	pebble	5.5 - 11	\$210.00	45%	\$115.50	
3209319727	Toro Pro GTX Lo Ws	NEW	4/1/22	SK	graphite/arctic	5.5 - 11	\$210.00	45%	\$115.50	



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Item Number	Model Name	Status	First Ship Date	Country of Origin	Color	Sizes	2022	Dealer Margin	Dealer Wholesale
							MSRP/MAP Suggested Retail		
3105854185	Zephyr GTX Mid	NC	1/4/22	SK	beige/brown	7.5 - 12,13,14	\$220.00	45%	\$121.00
5108630498	Zephyr GTX Mid	NEW	2/1/22	SK	reed	7.5 - 12,13,14	\$220.00	45%	\$121.00
5108630917	Zephyr GTX Mid	NEW	2/1/22	SK	steel blue	7.5 - 12,13,14	\$220.00	45%	\$121.00
5208630917	Zephyr GTX Mid Ws	NEW	2/1/22	SK	steel blue	5.5 - 11	\$220.00	45%	\$121.00
5208630923	Zephyr GTX Mid Ws	NEW	2/1/22	SK	light grey	5.5 - 11	\$220.00	45%	\$121.00
3105290649	Taurus Pro GTX Mid	NC	1/4/22	SK	navy	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3105290937	Taurus Pro GTX Mid	NC	1/4/22	SK	anthracite	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3105290485	Taurus Pro GTX Mid	NC	1/4/22	SK	brown	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3205250649	Taurus Pro GTX Mid Ws	NC	1/4/22	SK	navy	5.5 - 11	\$190.00	50%	\$95.00
3205250436	Taurus Pro GTX Mid Ws	NC	1/4/22	SK	taupe	5.5 - 11	\$190.00	50%	\$95.00
3205250937	Taurus Pro GTX Mid Ws	NC	1/4/22	SK	anthracite	5.5 - 11	\$190.00	50%	\$95.00
3105190999	Taurus Pro GTX Lo	NC	1/4/22	SK	black	7.5 - 12, 13, 14	\$170.00	50%	\$85.00
3105190937	Taurus Pro GTX Lo	NC	1/4/22	SK	anthracite	7.5 - 12, 13, 14	\$170.00	50%	\$85.00
3105199542	Taurus Pro GTX Lo	NC	1/4/22	SK	stone/espresso	7.5 - 12, 13, 14	\$170.00	50%	\$85.00
3205220649	Taurus Pro GTX Lo Ws	NC	1/4/22	SK	navy	5.5 - 11	\$170.00	50%	\$85.00
3205220937	Taurus Pro GTX Lo Ws	NC	1/4/22	SK	anthracite	5.5 - 11	\$170.00	50%	\$85.00
3205224535	Taurus Pro GTX Lo Ws	NC	1/4/22	SK	taupe/terra	5.5 - 11	\$170.00	50%	\$85.00
ALL TERRAIN SPORT									
3108447897	Axos GTX Mid	NEW	5/1/22	SK	olive/reed	7.5 - 12, 13, 14	\$250.00	50%	\$125.00
3108447920	Axos GTX Mid	NEW	5/1/22	SK	steel blue/orange	7.5 - 12, 13, 14	\$250.00	50%	\$125.00
3108447952	Axos GTX Mid	NEW	5/1/22	SK	graphite/flame	7.5 - 12, 13, 14	\$250.00	50%	\$125.00
3208449257	Axos GTX Mid Ws	NEW	5/1/22	SK	ice grey/vanilla	5.5 - 11	\$250.00	50%	\$125.00
3208443705	Axos GTX Mid Ws	NEW	5/1/22	SK	burgundy/rose	5.5 - 11	\$250.00	50%	\$125.00
3208449716	Axos GTX Mid Ws	NEW	5/1/22	SK	anthracite/arctic	5.5 - 11	\$250.00	50%	\$125.00
3108039701	Axos GTX Lo	NEW	6/1/22	SK	steel blue/lime	7.5 - 12, 13, 14	\$230.00	50%	\$115.00
3108034721	Axos GTX Lo	NEW	6/1/22	SK	ochre/rust	7.5 - 12, 13, 14	\$230.00	50%	\$115.00
3108039930	Axos GTX Lo	NEW	6/1/22	SK	black/grey	7.5 - 12, 13, 14	\$230.00	50%	\$115.00
3208039015	Axos GTX Lo Ws	NEW	6/1/22	SK	grey/melon	5.5 - 11	\$230.00	50%	\$115.00
3208039019	Axos GTX Lo Ws	NEW	6/1/22	SK	arctic/grape	5.5 - 11	\$230.00	50%	\$115.00
3208036917	Axos GTX Lo Ws	NEW	6/1/22	SK	navy/ice blue	5.5 - 11	\$230.00	50%	\$115.00
3107037944	Innox Pro GTX Mid	NC	1/4/22	SK	graphite/bronze	7.5 - 12, 13, 14, 15, 16	\$235.00	50%	\$117.50
3107039785	Innox Pro GTX Mid	NEW	2/1/22	SK	steel blue/mustard	7.5 - 12, 13, 14, 15, 16	\$235.00	50%	\$117.50
3107039930	Innox Pro GTX Mid	NC	1/4/22	SK	black/grey	7.5 - 12, 13, 14, 15, 16	\$235.00	50%	\$117.50
3207039707	Innox Pro GTX Mid Ws	NC	1/4/22	SK	anthracite/rose	5.5 - 11	\$235.00	50%	\$117.50
3207039766	Innox Pro GTX Mid Ws	NC	1/4/22	SK	graphite/mint	5.5 - 11	\$235.00	50%	\$117.50
3207037922	Innox Pro GTX Mid Ws	NC	1/4/22	SK	steel blue/salmon	5.5 - 11	\$235.00	50%	\$117.50
3107099728	Innox Pro GTX Lo	NC	1/4/22	SK	graphite/orange	7.5 - 12, 13, 14, 15, 16	\$195.00	50%	\$97.50
3107090748	Innox Pro GTX Lo	NC	1/4/22	SK	olive	7.5 - 12, 13, 14, 15, 16	\$195.00	50%	\$97.50
3107099930	Innox Pro GTX Lo	NC	1/4/22	SK	black/grey	7.5 - 12, 13, 14, 15, 16	\$195.00	50%	\$97.50
3207099966	Innox Pro GTX Lo Ws	NC	1/4/22	SK	black/off white	5.5 - 11	\$195.00	50%	\$97.50
3207096959	Innox Pro GTX Lo Ws	NC	1/4/22	SK	navy/salmon	5.5 - 11	\$195.00	50%	\$97.50
3105160748	Zirrox GTX Lo	NC	1/4/22	SK	olive	7.5 - 12, 13, 14	\$185.00	50%	\$92.50
3105166910	Zirrox GTX Lo	NC	1/4/22	SK	navy/orange	7.5 - 12, 13, 14	\$185.00	50%	\$92.50
3205169010	Zirrox GTX Lo Ws	NC	1/4/22	SK	grey/jade	5.5 - 11	\$185.00	50%	\$92.50
3205167913	Zirrox GTX Lo Ws	NC	1/4/22	SK	anthracite/brown rose	5.5 - 11	\$185.00	50%	\$92.50
5106147836	Maddox	NEW	3/1/22	SK	olive/mango	7.5 - 12, 13, 14	\$160.00	50%	\$80.00
5106140917	Maddox	NC	1/4/22	SK	steel blue	7.5 - 12, 13, 14	\$160.00	50%	\$80.00
5206077410	Maddox Ws	NEW	3/1/22	SK	petrol/jade	5.5 - 11	\$160.00	50%	\$80.00
5206076951	Maddox Ws	NC	1/4/22	SK	navy/berry	5.5 - 11	\$160.00	50%	\$80.00
Everyday									
3105120748	Malta GTX Mid	NEW	3/1/22	SK	olive	7.5 - 12, 13, 14	\$210.00	50%	\$105.00
3105120917	Malta GTX Mid	NEW	3/1/22	SK	steel blue	7.5 - 12, 13, 14	\$210.00	50%	\$105.00
3105120937	Malta GTX Mid	NEW	3/1/22	SK	anthracite	7.5 - 12, 13, 14	\$210.00	50%	\$105.00
3205110653	Malta GTX Mid Ws	NEW	3/1/22	SK	denim	5.5 - 11	\$210.00	50%	\$105.00
3205110923	Malta GTX Mid Ws	NEW	3/1/22	SK	light grey	5.5 - 11	\$210.00	50%	\$105.00
3205110937	Malta GTX Mid Ws	NEW	3/1/22	SK	anthracite	5.5 - 11	\$210.00	50%	\$105.00
3105450925	Malta GTX Lo	NEW	4/1/22	SK	stone	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3105457898	Malta GTX Lo	NEW	4/1/22	SK	olive/mustard	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3105456030	Malta GTX Lo	NEW	4/1/22	SK	blue/grey	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3105450999	Malta GTX Lo	NEW	4/1/22	SK	black	7.5 - 12, 13, 14	\$190.00	50%	\$95.00
3205479707	Malta GTX Lo Ws	NEW	4/1/22	SK	anthracite/rose	5.5 - 11	\$190.00	50%	\$95.00
3205476119	Malta GTX Lo Ws	NEW	4/1/22	SK	ice blue/mandarin	5.5 - 11	\$190.00	50%	\$95.00
3205476917	Malta GTX Lo Ws	NEW	4/1/22	SK	navy/ice blue	5.5 - 11	\$190.00	50%	\$95.00
3205473018	Malta GTX Lo Ws	NEW	4/1/22	SK	grape/rose	5.5 - 11	\$190.00	50%	\$95.00

Item Number	Model Name	Status	First Ship Date	Country of Origin	Color	Sizes	2022	Dealer Margin	Dealer Wholesale
							MSRP/MAP Suggested Retail		
3104153099	LOWA Fusion® LO	NEW	6/1/22	SK	red/black	7.5 - 12, 13, 14	\$170.00	50%	\$85.00
3104159099	LOWA Fusion® LO	NEW	6/1/22	SK	grey/black	7.5 - 12, 13, 14	\$170.00	50%	\$85.00
3104156047	LOWA Fusion® LO	NEW	6/1/22	SK	blue/mustard	7.5 - 12, 13, 14	\$170.00	50%	\$85.00
3204157929	LOWA Fusion® LO Ws	NEW	6/1/22	SK	anthracite/melon	5.5 - 11	\$170.00	50%	\$85.00
3204159028	LOWA Fusion® LO Ws	NEW	6/1/22	SK	arctic/melon	5.5 - 11	\$170.00	50%	\$85.00
3204159707	LOWA Fusion® LO Ws	NEW	6/1/22	SK	anthracite/rose	5.5 - 11	\$170.00	50%	\$85.00
2104760930	Valletta	NEW	1/4/22	SK	grey	7.5 - 12, 13, 14	\$175.00	50%	\$87.50
2104760497	Valletta	NC	1/4/22	SK	moss	7.5 - 12, 13, 14	\$175.00	50%	\$87.50
2104760917	Valletta	NC	1/4/22	SK	steel blue	7.5 - 12, 13, 14	\$175.00	50%	\$87.50
2204760930	Valletta Ws	NEW	1/4/22	SK	grey	5.5 - 11	\$175.00	50%	\$87.50
2204760649	Valletta Ws	NC	1/4/22	SK	navy	5.5 - 11	\$175.00	50%	\$87.50
2105056923	Vento	NEW	1/4/22	SK	navy/light grey	7.5 - 12, 13, 14	\$165.00	50%	\$82.50
2105050999	Vento	RC	1/4/22	SK	black	7.5 - 12, 13, 14	\$165.00	50%	\$82.50
2105050917	Vento	RC	1/4/22	SK	steel blue	7.5 - 12, 13, 14	\$165.00	50%	\$82.50
2205060010	Vento Ws	RC	1/4/22	SK	offwhite	5.5 - 10.5	\$165.00	50%	\$82.50
2205060999	Vento Ws	RC	1/4/22	SK	black	5.5 - 10.5	\$165.00	50%	\$82.50
2205060649	Vento Ws	RC	1/4/22	SK	navy	5.5 - 10.5	\$165.00	50%	\$82.50
2205069171	Vento Ws	NEW	1/4/22	SK	arctic/ice blue	5.5 - 10.5	\$165.00	50%	\$82.50
3105789937	Gorgon GTX	NC	1/4/22	SK	black/anthracite	7.5 - 12, 13, 14	\$220.00	50%	\$110.00
3105789785	Gorgon GTX	NC	1/4/22	SK	steel blue/mustard	7.5 - 12, 13, 14	\$220.00	50%	\$110.00
3205789771	Gorgon GTX Ws	NC	1/4/22	SK	anthracite/ice blue	5.5 - 11	\$220.00	50%	\$110.00
3205780917	Gorgon GTX Ws	NEW	3/1/22	SK	steel blue	5.5 - 11	\$220.00	50%	\$110.00
KID'S OUTDOOR									
6400509743	Kody EVO GTX Mid Junior	NEW	3/1/22	SK	anthracite/blue	27 - 35	\$135.00	50%	\$67.50
6500509743	Kody EVO GTX Mid Junior	NEW	3/1/22	SK	anthracite/blue	36 - 40	\$145.00	50%	\$72.50
6400609796	Cadin GTX Mid Junior	NEW	3/1/22	SK	anthracite/turquoise	25 - 35	\$140.00	50%	\$70.00
6500609796	Cadin GTX Mid Junior	NEW	3/1/22	SK	anthracite/turquoise	36 - 40	\$150.00	50%	\$75.00
6600609796	Cadin GTX Mid Junior	NEW	3/1/22	SK	anthracite/turquoise	41 - 42	\$160.00	50%	\$80.00
6400607253	Cadin GTX Mid Junior	NEW	3/1/22	SK	lime/flame	25 - 35	\$140.00	50%	\$70.00
6500607253	Cadin GTX Mid Junior	NEW	3/1/22	SK	lime/flame	36 - 40	\$150.00	50%	\$75.00
6600607253	Cadin GTX Mid Junior	NEW	3/1/22	SK	lime/flame	41 - 42	\$160.00	50%	\$80.00
6401166951	Innox Pro GTX Mid Junior	NC	2/1/22	SK	navy/berry	27 - 35	\$140.00	50%	\$70.00
6501166951	Innox Pro GTX Mid Junior	NC	2/1/22	SK	navy/berry	36 - 40	\$150.00	50%	\$75.00
6601166951	Innox Pro GTX Mid Junior	NC	2/1/22	SK	navy/berry	41 - 42	\$160.00	50%	\$80.00
6401169701	Innox Pro GTX Mid Junior	NC	2/1/22	SK	steel blue/lime	27 - 35	\$140.00	50%	\$70.00
6501169701	Innox Pro GTX Mid Junior	NC	2/1/22	SK	steel blue/lime	36 - 40	\$150.00	50%	\$75.00
6601169701	Innox Pro GTX Mid Junior	NC	2/1/22	SK	steel blue/lime	41 - 42	\$160.00	50%	\$80.00
MOUNTAIN HUNTING									
2100224309	Alpine Expert II GTX	NC	1/4/22	IT	dark brown/black	7 - 12, 13, 14	\$460.00	40%	\$276.00
2108940492	Hunter GTX EVO Extreme	NC	1/4/22	DE	antique brown	7 - 12, 13, 14	\$470.00	45%	\$258.50
2108965599	Tibet GTX Hi	NC	1/4/22	DE	sepia/black	7 - 13, 14	\$430.00	45%	\$236.50
0104224037	Baffin Pro LL II	NC	1/4/22	DE	chestnut/anthracite	7 - 13, 14	\$400.00	48%	\$208.00
0104244037	Baffin Pro LL II WXL	NC	1/4/22	DE	chestnut/anthracite	7 - 13, 14	\$400.00	48%	\$208.00
0204204049	Baffin Pro LL II Ws	NC	1/4/22	DE	chestnut/navy	5 - 10.5	\$400.00	48%	\$208.00
0106220493	Camino EVO GTX FG	NEW	1/4/22	DE	dark brown	7 - 12, 13, 14	\$360.00	45%	\$198.00
3106840493	Z - 8S GTX C	NEW	1/4/22	SK	dark brown	7.5 - 13, 14, 15, 16	\$340.00	45%	\$187.00
3106880493	Z - 6S GTX C	NEW	1/4/22	SK	dark brown	7.5 - 13, 14, 15, 16	\$320.00	45%	\$176.00
3109110493	Renegade II N GTX Hi TF	NC	1/4/22	SK	dark brown	7.5 - 12, 13, 14	\$290.00	45%	\$159.50
5106740493	R-8S GTX Patrol	NC	5/1/21	SK	dark brown	7.5 - 12, 13, 14	\$280.00	45%	\$154.00
LOWA Rentals									
0100217299	Alpine Expert GTX - Rental	NC	1/4/22	IT	lime/black	7 - 12, 13, 14	\$460.00	40%	\$276.00
0200216976	Alpine Expert GTX Ws - Rental	NC	1/4/22	IT	turquoise/ice blue	5.5 - 10.5	\$460.00	40%	\$276.00
4301166030	Falco VCR Rental	NC	1/4/22	CZ	blue/grey	4 - 12, 13, 14	\$0.00	45%	\$85.00
0106489499	Camino GTX - Rental	NC	1/4/22	DE	dark grey/black	7 - 12, 13, 14	\$330.00	45%	\$181.50
0606489499	Camino GTX Extra - Rental	NC	1/4/22	DE	dark grey/black	15, 16	\$335.00	45%	\$184.25
0206689758	Lady Light GTX - Rental	NC	1/4/22	DE	slate/green	5 - 10.5	\$295.00	45%	\$162.25
5109450455	Renegade GTX Mid - Rental	NC	1/4/22	SK	sepia/sepia	7.5 - 12, 13, 14, 15	\$245.00	45%	\$134.75
5209450715	Renegade GTX Mid Ws - Rental	NC	1/4/22	SK	stone	5.5 - 11	\$245.00	45%	\$134.75
5107039930	Innox Pro GTX Mid - Rental	NC	1/4/22	SK	black/grey	7.5 - 12, 13, 14	\$235.00	50%	\$117.50
5207039766	Innox Pro GTX Mid WS - Rental	NC	1/4/22	SK	graphite/mint	5.5 - 11	\$235.00	50%	\$117.50
5401089702	Ledro GTX Mid Junior - Rental	NC	1/4/22	SK	anthracite/lime	27 - 35	\$140.00	50%	\$70.00
5501089702	Ledro GTX Mid Junior - Rental	NC	1/4/22	SK	anthracite/lime	36 - 40	\$150.00	50%	\$75.00
LOWA SOCKS & ACCESSORIES									
LS49069899	LOWA Mountaineering Sock	NEW	2/1/22	IT	anthracite/black	35, 37, 39, 41, 43, 45, 47	\$44.00	60%	\$17.60
LS19190937	LOWA Trekking Sock	NC	1/4/22	IT	anthracite	35, 37, 39, 41, 43, 45, 47	\$32.00	60%	\$12.80
LS19190930	LOWA Trekking Sock	NC	1/4/22	IT	grey	35, 37, 39, 41, 43, 45, 47	\$32.00	60%	\$12.80
LS19100937	LOWA ATC Sock	NC	1/4/22	IT	anthracite	35, 37, 39, 41, 43, 45, 47	\$28.00	60%	\$11.20
LS19100999	LOWA ATC Sock	NC	1/4/22	IT	black	35, 37, 39, 41, 43, 45, 47	\$28.00	60%	\$11.20
LS1910649	LOWA ATC Sock	NEW	2/1/22	IT	navy	35, 37, 39, 41, 43, 45, 47	\$28.00	60%	\$11.20
LS17760924	LOWA ATS Sock	NC	1/4/22	IT	silver/grey	35, 37, 39, 41, 43, 45, 47	\$23.00	60%	\$9.20
LS17760999	LOWA ATS Sock	NC	1/4/22	IT	black	35, 37, 39, 41, 43, 45, 47	\$23.00	60%	\$9.20

Item Number	Model Name	Status	First Ship		Country of Origin	Color	Sizes	2022	Dealer Margin	Dealer Wholesale
			Date					MSRP/MAP Suggested Retail		
LS01047040	LOWA No Show Socks 2-pack	NC	1/4/22	IT	IT	green/blue	35-38, 39-41, 42-44, 45-47	\$28.00	60%	\$11.20
LS01049930	LOWA No Show Socks 2-pack	NC	1/4/22	IT	IT	black/grey	35-38, 39-41, 42-44, 45-47	\$28.00	60%	\$11.20
LS42960750	LOWA 4 Season Pro Sock	NC	1/4/22	IT	IT	ranger green	35, 37, 39, 41, 43, 45, 47	\$34.00	60%	\$13.60
LS42960999	LOWA 4 Season Pro Sock	NC	1/4/22	IT	IT	black	35, 37, 39, 41, 43, 45, 47	\$34.00	60%	\$13.60
LS42960731	LOWA 4 Season Pro Sock	NC	1/4/22	IT	IT	coyote OP	35, 37, 39, 41, 43, 45, 47	\$34.00	60%	\$13.60
LS42960410	LOWA 4 Season Pro Sock	NC	1/4/22	IT	IT	desert	35, 37, 39, 41, 43, 45, 47	\$34.00	60%	\$13.60
LS42980731	LOWA Winter Pro Sock	NC	1/4/22	IT	IT	coyote OP	35, 37, 39, 41, 43, 45, 47	\$40.00	60%	\$16.00
LS42980999	LOWA Winter Pro Sock	NC	1/4/22	IT	IT	black	35, 37, 39, 41, 43, 45, 47	\$40.00	60%	\$16.00
2130090111	ATC Insole	NC	1/4/22	IT	IT		4.5 - 12, 13, 14, 15, 16	\$16.00	50%	\$8.00
8300990111	Mountain Insole Ws.	NC	1/4/22	IT	IT		5 - 10.5	\$17.00	50%	\$8.50
8300980111	Mountain Insole	NC	1/4/22	IT	IT		7 - 13, 14, 15, 16	\$17.00	50%	\$8.50
8300120111	Insulate Pro Insole	NC	1/4/22	IT	IT		4 - 13, 14, 15, 16	\$16.00	50%	\$8.00
8310630111	Anti Static Insole	NEW	1/4/22	IT	IT		6 - 12, 13, 14, 15, 16	\$16.00	50%	\$8.00
8308030111	LOWA Water Stop Pro PFC Free 300 ML	NC	1/4/22	DE	DE	Box of 12	\$18 each	\$216.00	50%	\$108.00
8308010019	LOWA Active Cream PFC Free 75 ml	NC	1/4/22	DE	DE	Box of 8	\$15 each	\$120.00	50%	\$60.00
8308010999	LOWA Active Cream PFC Free 75 ml - Black	NC	1/4/22	DE	DE	Box of 8	\$15 each	\$120.00	50%	\$60.00
8308050111	LOWA Shoe Clean 200 ml	NC	1/4/22	DE	DE	Box of 12	\$18 each	\$216.00	50%	\$108.00
8306330001	LOWA Triangle Brush	NC	1/4/22	DE	DE	Box of 12	\$17 each	\$204.00	50%	\$102.00
8306340001	LOWA Polishing Brush	NC	1/4/22	DE	DE	Box of 12	\$13 each	\$156.00	50%	\$78.00
8305800485	Laces brown/grey - 210 cm	NC	1/4/22	IT	IT	Box of 20 pair	210 cm	\$150.00	55%	\$67.50
8305810485	Laces brown/grey - 180 cm	NC	1/4/22	IT	IT	Box of 20 pair	180 cm	\$150.00	55%	\$67.50
8305820485	Laces brown/grey - 170 cm	NC	1/4/22	IT	IT	Box of 20 pair	170 cm	\$150.00	55%	\$67.50
8305830485	Laces brown/grey - 160 cm	NC	1/4/22	IT	IT	Box of 20 pair	160 cm	\$150.00	55%	\$67.50
8305840485	Laces brown/grey - 150 cm	NC	1/4/22	IT	IT	Box of 20 pair	150 cm	\$150.00	55%	\$67.50
8305850485	Laces brown/grey - 130 cm	NC	1/4/22	IT	IT	Box of 20 pair	130 cm	\$150.00	55%	\$67.50
8305860485	Laces dark brown - 110 cm	NC	1/4/22	IT	IT	Box of 20 pair	110 cm	\$150.00	55%	\$67.50
8305800999	Laces black/grey - 210 cm	NC	1/4/22	IT	IT	Box of 20 pair	210 cm	\$150.00	55%	\$67.50
8305810999	Laces black/grey - 180 cm	NC	1/4/22	IT	IT	Box of 20 pair	180 cm	\$150.00	55%	\$67.50
8305820999	Laces black/grey - 170 cm	NC	1/4/22	IT	IT	Box of 20 pair	170 cm	\$150.00	55%	\$67.50
8305830999	Laces black/grey - 160 cm	NC	1/4/22	IT	IT	Box of 20 pair	160 cm	\$150.00	55%	\$67.50
8305840999	Laces black/grey - 150 cm	NC	1/4/22	IT	IT	Box of 20 pair	150 cm	\$150.00	55%	\$67.50
8305800410	Laces desert - 210 cm	NC	1/4/22	IT	IT	Box of 20 pair	210 cm	\$150.00	55%	\$67.50
8305810410	Laces desert - 180 cm	NC	1/4/22	IT	IT	Box of 20 pair	180 cm	\$150.00	55%	\$67.50
8305820410	Laces desert - 170 cm	NC	1/4/22	IT	IT	Box of 20 pair	170 cm	\$150.00	55%	\$67.50
8305830410	Laces desert - 160 cm	NC	1/4/22	IT	IT	Box of 20 pair	160 cm	\$150.00	55%	\$67.50
8305840410	Laces desert - 150 cm	NC	1/4/22	IT	IT	Box of 20 pair	150 cm	\$150.00	55%	\$67.50
8305850410	Laces desert - 130 cm	NC	1/4/22	IT	IT	Box of 20 pair	130 cm	\$150.00	55%	\$67.50
8305010731	Laces coyote op - 210 cm	NC	1/4/22	IT	IT	Box of 20 pair	210 cm	\$150.00	55%	\$67.50
8305020731	Laces coyote op - 180 cm	NC	1/4/22	IT	IT	Box of 20 pair	180 cm	\$150.00	55%	\$67.50
8305030731	Laces coyote op - 170 cm	NC	1/4/22	IT	IT	Box of 20 pair	170 cm	\$150.00	55%	\$67.50
8305040731	Laces coyote op - 160 cm	NC	1/4/22	IT	IT	Box of 20 pair	160 cm	\$150.00	55%	\$67.50
8305050731	Laces coyote op - 150 cm	NC	1/4/22	IT	IT	Box of 20 pair	150 cm	\$150.00	55%	\$67.50
8305060731	Laces coyote op - 130 cm	NC	1/4/22	IT	IT	Box of 20 pair	130 cm	\$150.00	55%	\$67.50
8305010493	Laces dark brown - 210 cm	NC	1/4/22	IT	IT	Box of 20 pair	210 cm	\$150.00	55%	\$67.50
8305020493	Laces dark brown - 180 cm	NC	1/4/22	IT	IT	Box of 20 pair	180 cm	\$150.00	55%	\$67.50
8305030493	Laces dark brown - 170 cm	NC	1/4/22	IT	IT	Box of 20 pair	170 cm	\$150.00	55%	\$67.50
8305040493	Laces dark brown - 160 cm	NC	1/4/22	IT	IT	Box of 20 pair	160 cm	\$150.00	55%	\$67.50
8305050493	Laces dark brown - 150 cm	NC	1/4/22	IT	IT	Box of 20 pair	150 cm	\$150.00	55%	\$67.50
8305060493	Laces dark brown - 130 cm	NC	1/4/22	IT	IT	Box of 20 pair	130 cm	\$150.00	55%	\$67.50
8305809999	Laces black/black - 210 cm	NC	1/4/22	IT	IT	Box of 20 pair	210 cm	\$150.00	55%	\$67.50
8305819999	Laces black/black - 180 cm	NC	1/4/22	IT	IT	Box of 20 pair	180 cm	\$150.00	55%	\$67.50
8305839999	Laces black/black - 160 cm	NC	1/4/22	IT	IT	Box of 20 pair	160 cm	\$150.00	55%	\$67.50
8305849999	Laces black/black - 150 cm	NC	1/4/22	IT	IT	Box of 20 pair	150 cm	\$150.00	55%	\$67.50
8305859999	Laces black/black - 130 cm	NC	1/4/22	IT	IT	Box of 20 pair	130 cm	\$150.00	55%	\$67.50
8305889999	Laces black/black - 120 cm	NC	1/4/22	IT	IT	Box of 20 pair	120 cm	\$150.00	55%	\$67.50
8305869999	Laces black - 110 cm	NC	1/4/22	IT	IT	Box of 20 pair	110 cm	\$150.00	55%	\$67.50
8305795599	Laces sepia/black - 240 cm	NC	1/4/22	IT	IT	Box of 20 pair	240 cm	\$150.00	55%	\$67.50
8305765599	Laces sepia/black - 220 cm	NC	1/4/22	IT	IT	Box of 20 pair	220 cm	\$150.00	55%	\$67.50
8305790492	Laces antique brown - 240 cm	NC	1/4/22	IT	IT	Box of 20 pair	240 cm	\$150.00	55%	\$67.50
8305760492	Laces antique brown - 220 cm	NC	1/4/22	IT	IT	Box of 20 pair	220 cm	\$150.00	55%	\$67.50



Bruce & Michelle Marsh

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Standard Terms and Conditions

BOOKING ORDERS: Booking orders must be placed by August 1, 2021 for deliveries beginning January 1, 2022 or the first ship date indicated on the LOWA Price List for each individual item. Preseason booking orders will receive 90 days, net 91 for payment from the date of invoice. Invoices reflect net prices. Orders received after the booking deadline will be invoiced at the in-season retailer price, net 30 days. First ship date for new items is indicated on the price list.

DISCOUNTS: Pre-season booking orders received by the deadline, all dealer discounts will be 7% if equal to or greater than 80% of the same period 2021 invoiced purchases. If less than 80% or after the deadline, then 3%. No booking order results in wholesale, net 30 pricing & dating. The invoiced price reflects the discount and is shown as a net price. On-time payment is a condition for achieving discounts. Failure to pay complete or on time will result in a loss of discounts.

CHANGES AND CANCELLATIONS: Retailers may change booking orders to accommodate sizing, provided written notice is provided to LOWA Boots, LLC ("LOWA") 20-business days prior to shipping. Any changes may affect earned discounts. Changes received with less than a 20-business days written notice may not be accepted. Changes resulting in a cancellation of more than 25% of an order may result in that order being invoiced at the in-season retailer wholesale price. LOWA reserves the right to ship all booking orders up to 10 days in advance of the requested ship date.

REORDERS: Reorders will receive the same earned discount as booking orders. All reorders will receive 30 days, net 31-day terms. On-time payment is a condition for achieving discounts. Failure to pay complete or on time will result in a loss of discounts.

PRICES: Are subject to change at the discretion of LOWA. Orders placed and confirmed will be honored at listed prices in place at the time the order is placed and confirmed.

INTERNET SALES: Please contact your LOWA Account Manager or LOWA customer support for a copy of LOWA's Internet Resale Policy and LOWA's Minimum Advertised Price Policy. Pursuant to your Reseller, Credit and Internet Sales Agreement with LOWA you agreed that all sales of LOWA's products, by you, shall be governed by LOWA's Internet Resale Policy.

SHIPMENTS: All shipments are FOB Stamford, CT. Freight prepaid and invoiced to retailer when sent via UPS, FedEx Ground or FedEx are subject to full charges and fuel surcharges. Freight shipped via common carrier truck line will be shipped freight collect or 3rd party. LOWA suggests that best shipping arrangements may be achieved by using the retailer's UPS or FedEx account to achieve freight discounts. Any special shipping instructions must be included with the purchase order. LOWA cannot ensure compliance with instructions received after the purchase order is received, nor can LOWA assume liability or chargebacks for any additional costs incurred by the retailer when LOWA received instructions after the order.

DROP SHIPMENTS: All drop shipments to a location other than the authorized LOWA retailer's store or distribution center are subject to pricing on the LOWA Internet & DropShip Pricelist and/or a handling fee of US \$25 per pair.

CREDIT: All orders must be approved by our credit department. New retailers that place booking orders must also turn in signed and completed Reseller, Credit and Internet Sales Agreements with the booking order. Retailers should include lists of all retail locations where LOWA products will be available for sale. New retailer booking orders received without credit information will not be processed. This may result in a lower shipping priority. All shipments are for resale to consumers only. All shipments are for resale in the retailer's existing retail locations. Retailers found transshipping to any unauthorized retail or etail location will be required to pay their outstanding account balance and their account will be immediately closed.

PAYMENTS: All payments should be mailed to 86 Viaduct Rd., Stamford, CT 06907. LOWA will accept American Express, MasterCard, Visa and Discover as a timely payment form with an additional 3% convenience fee. Please contact LOWA's Accounts Receivable department to make these arrangements. Retailers that make payments by check and whose checks are returned by the bank unpaid or dishonored will be invoiced \$25.00 per returned check. Two occurrences of this will result in an automatic requirement that all payments be made Cash On Delivery Certified.

RETURNS: All returns must have an RA number. The RA number must be printed on the outside of the package. You can get an RA online at <https://dealers.lowaboos.com/user/2373/automated-returns> or by calling customer service at 1-888-335-5692 or email at cs@Lowa.net for an RA number. All returns should be shipped freight prepaid. Freight collect shipments will be refused. LOWA boots are warrantied against manufacturing and material defects for one calendar year from the consumer's date of purchase. A copy of the consumer's receipt must be included with the return. We will warranty any LOWA boot, if purchased from any authorized LOWA Retailer or distributor. All non-warranty returns will be charged a 10% restocking fee. Retailer is not authorized to make any additional warranties on LOWA's behalf.

DISCREPANCIES: LOWA must be notified within five (5) business days of receipt of goods for any shipping discrepancy. LOWA will not accept chargebacks from any vendor for any reason.

OVERDUE ACCOUNTS: We reserve the right to hold all shipments for retailer accounts that are past due. Preseason bookings held past ten (10) business days will lose booking's terms. A finance charge of 1.5% per month will be assessed on all past due amounts and must be paid before shipping can resume.

EFFECTIVE: July 1, 2021. This price list replaces and supersedes all previous price lists. Issuance of a purchase order by a LOWA Authorized Retailer to LOWA Boots LLC for the period described and product offered constitutes acceptance of all the terms as described on this price list.

Catalogs, Price Lists, Coop Advertising, Lifestyle Images, Videos and Logos can also be found under marketing materials at <https://dealers.lowaboos.com/marketing-materials>

LOWA Boots LLC
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