

F22 TERMS AND CONDITIONS

Delivery July 15, 2022 – December 31, 2022



TERMS

- Orders totaling \$1000-\$4999 = 4%/60, Net 61 In Season **ASAP= 4%/30, Net 31**
- Orders totaling \$5000-\$9,999 = 6%/60, Net 61 In Season **ASAP= 6%/30, Net 31**
- Orders totaling \$10,000+ = 8%/60, Net 61 In Season **ASAP= 8%/30, Net 31**
- Promotional Opportunity – One order per season for 20% off. \$1000 preseason minimum must be met to be eligible (not including this Promo PO). This order can be for no more than 25% of the dealer's seasonal buy. For example, a dealer that orders \$1,000 in-line/preseason can order another \$250 at 20% off.

DETAILS

- All shipments F.O.B. Aurora, MO Discrepancies & claims must be reported within 14 days of receipt of shipment.

PRE-SEASON TERMS & DISCOUNTS

Order Deadline	For Delivery After	Terms	Order Type
February 5 th , 2022	July 15 th , 2022	See Above	Preseason
March 4 th , 2022	August 15 th , 2022	See Above	Preseason

SUBMISSION OF ORDERS

- Pre-season orders must be submitted on the Mountainsmith Pre-season Order Form and e-mailed to your Outside Sales Representative. First available ship date is July 15th, 2022. Mountainsmith reserves the right to ship orders up to 14 days prior to requested ship date. Backorders will be cancelled after 30 days unless otherwise specified by the dealer. **Total preseason orders must be a minimum amount of \$1,000 to qualify for discounts and we reserve the right to eliminate discounts should revisions/cancellations drop the F22 preseason order total under \$1,000.**

CANCELLATIONS AND CHANGES

- Cancellations and changes must be received in writing at least 15 days prior to ship date. Orders will ship on requested ship date if no revisions are submitted during the 15 days prior to the requested ship. Cancellations in excess of 20% of the original order will result in loss of pre-season terms for that order.

PAST DUE ACCOUNTS

- Pre-season terms require payment by the due date or discount will be forfeited. All payment checks must be postmarked by the required date to qualify for discount. Accounts which are 31-60 days past due will be placed on credit hold and no product will be shipped until past invoices are paid in full or other arrangements are made in writing with Mountainsmith. Accounts 61-90 days past due will lose open terms, be placed on COD or pre-payment terms and may have open orders cancelled. Past due accounts will accrue finance charges of 2% per month on overdue balance.

ACCEPTANCE

- All orders are subject to credit approval by Mountainsmith. Discounts are extended to merchandise only, and do not apply to shipping and handling or fixtures.

RETURNS/WARRANTY

- Mountainsmith will not accept returns for items that were shipped in good faith. We will accept returns for misshipped or damaged merchandise. Returns will not be accepted without prior authorization. Return authorization is available through dealer services. A 15% restocking fee will be assessed on all unauthorized returns and collect returns shipments will be refused.
- Mountainsmith products are covered by a lifetime warranty against defects in materials and workmanship. The decision to repair or replace products under warranty rests solely with Mountainsmith. Dealers are not authorized to replace defective goods without prior authorization from dealer services.

PRICING/RESELLER POLICY

- Pricing is subject to change with 30 day's notice. Please refer to the official Mountainsmith Reseller and MAP Policy for more details regarding our selling policies.